

Exhibit 11



August 6, 2013

- Lee Saunders
President
- Laura Reyes
Secretary-Treasurer
- Vice Presidents
 - Kan Allen
Portland, OR
 - Henry L. Bayer
Chicago, IL
 - Kan Deitz, RN
San Dimas, CA
 - Greg Deveraux
Olympia, WA
 - Danny Donohue
Albany, NY
 - David R. Fillman
Harrisburg, PA
 - Michael Fox
Harrisburg, PA
 - Kathleen Garrison
Latham, NY
 - Raglan George Jr.
New York, NY
 - Mattie Harrell
Williamstown, NJ
 - Johanna Puno Hester
San Diego, CA
 - Danny J. Homan
Des Moines, IA
 - Salvatore Luciano
New Britain, CT
 - John A. Lyall
Worthington, OH
 - Kathryn Lybarger
Oakland, CA
 - Roberta Lynch
Chicago, IL
 - Christopher Mabe
Westerville, OH
 - Glenard S. Middleton Sr.
Baltimore, MD
 - Ralph Miller
Los Angeles, CA
 - Gary Mitchell
Madison, WI
 - Douglas Moore Jr.
San Diego, CA
 - Frank Mironney
Boston, MA
 - Henry Nicholas
Philadelphia, PA
 - Randy Parreira
Honolulu, HI
 - Greg Powell
Austin, TX
 - Lillian Roberts
New York, NY
 - Eddie Rodriguez
New York, NY
 - Lawrence A. Roehrig
Lansing, MI
 - Joseph P. Rugola
Columbus, OH
 - Eliot Selde
South St. Paul, MN
 - Mary E. Sullivan
Albany, NY
 - Braulio Torres
San Juan, PR
 - David Warrick
Indianapolis, IN
 - Jeanette D. Wynn
Tallahassee, FL

Mr. Evan Miller
Jones Day
51 Louisiana Av, NW
Washington, DC 20001

Via Email: emiller@jonesday.com

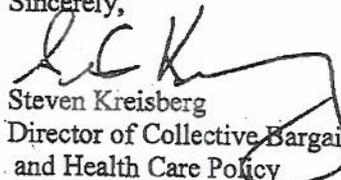
Dear Mr. Miller:

On August 2, 2013 you convened a meeting among local city union representatives to convey, in your capacity as a representative of the City of Detroit, an "Active Employee Health Insurance Proposal." During that meeting, you specifically advised those of us in attendance that the meeting was not a "negotiation" but you requested "feedback" on the proposal. At the meeting, it was brought to your attention that the City of Detroit Coalition Unions (CDCU), led by AFSCME Council 25 Assistant to the President Ed McNeil, had engaged in health benefit negotiations in 2011-12 and had achieved an agreement with the city for health care concessions valued at \$60 million annually (at that time). That agreement was never implemented.

In accordance with Michigan Public Employment Relations Act (MERA), MCL 423.201 et seq., AFSCME Council 25, on behalf of the CDCU, hereby demands bargaining in good faith on the City's August 2 health insurance proposal. We see no exemption under Chapter 9 of the bankruptcy code or the Emergency Financial Manager law (Public Act 436) from the City's duty to bargain in good faith with the exclusive representatives of city employees over terms and conditions of employment.

Ms. Samantha Woo from Jones Day has contacted Mr. McNeil to schedule a meeting with him, yourself and Brian West Easterly to discuss active employee health benefits. Attached for your reference is a summary of the CDCU proposal, including cost savings estimates, from the previous negotiations. We suggest we convene a meeting between you and Ed McNeil who will be accompanied by Richard Mack, on August 13, 2013 at 2:00 p.m. to discuss this matter. Msrs. McNeil and Mack were the CDCU's lead negotiators in 2011-12. Please respond to the undersigned at (202) 429-1237 or skreisberg@afscme.org or to Ed McNeil at (313)964-1711 or emcneil@miafscme.org.

Sincerely,


Steven Kreisberg
Director of Collective Bargaining
and Health Care Policy

SK/gm

American Federation of State, County and Municipal Employees, AFL-CIO

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1212

DRAFT -- SUBJECT TO CHANGE

**EXHIBIT A
MEDICAL CONCESSIONS**

		Union	Management ¹
<u>PPO plan:</u>			
Employee premium contribution	20% for all plans	\$ 8,100,000	\$ 8,100,000
Plan deductible	\$250/\$500	\$ 10,310,000	\$ 10,310,000
Insurance maximum	\$1,000/\$2,000	\$ 9,006,000	\$ -
Insurance maximum	\$1,500/\$3,000	\$ -	\$ 9,480,000
Office visit & urgent care co-pay	\$15	\$ 656,667	\$ -
Office visit & urgent care co-pay	\$25	\$ -	\$ 1,970,000
Emergency room co-pay	\$100	\$ -	\$ 610,000
Hospital co-pay	\$100	\$ -	\$ 520,000
Rx drugs - CVS Caremark plan		\$ 28,175,445	\$ -
Rx drugs - 3 tier co-pay structure	\$5/\$15/\$30	\$ -	\$ -
Rx drugs - 3 tier co-pay structure	\$10/\$20/\$30	\$ -	\$ 10,500,000
Rx drugs - Pharmacy Initiatives		\$ -	\$ 11,000,000
<u>HMO plan:</u>			
Health Alliance Plan changes ²	various	\$ -	\$ 3,715,000
<u>Other changes:</u>			
Eliminate BCN		\$ 2,950,000	\$ 3,100,000
Eliminate Total Health		\$ -	\$ 900,000
Eliminate US Health		\$ 1,190,000	\$ 1,190,000
Dental - convert all plans to Dencap		\$ -	\$ 1,215,000
Dental/Vision employee contribution	20% for all plans	\$ -	\$ 2,977,000
Adjustment for Weiler class retirees	45% of retirees	\$ -	\$ (16,527,924)
Total savings		\$ 60,388,112	\$ 49,059,076
<u>Incremental changes to reach \$60m target:</u>			
Plan deductible (PPO)	\$750/\$1500	\$ -	\$ 3,744,633
Insurance maximum (PPO)	\$2,500/\$5,000	\$ -	\$ 3,744,633
Health Alliance Plan changes ³	various	\$ -	\$ 2,436,750
Other			\$ 1,014,907
Total savings including incremental savings		\$ 60,388,112	\$ 60,000,000

Notes:

1. Management estimate assumes PPO plan changes are underwritten by BCBS
2. Savings from HAP changes assumes \$250 ded, 20% co-ins, \$1,500 co-ins max, \$1,750 OOP max, \$25 OV, \$75 ER, \$25 UC, Rx \$10/\$20/\$30
3. Incremental savings from HAP changes assumes \$750 ded, 20% co-ins, \$2,500 co-ins max, \$3,250 OOP max, \$25 OV, \$75 ER, \$25 UC, Rx \$10/\$20/\$30